



# Being a Director For the first time

Callie Seaman

AquaLaboratories Ltd





1980



1999



2002



2009



1996



2001



2004

2013



2014





# GlaxoSmiThKline



## Roles

- Research Scientist
- Placement Student
- DMPK
- Formulation

## Skills Gained

- Research skills
- GLP
- Analytical techniques
- Team [work](#)

GlaxoSmiThKline



# AquaCulture Ltd

## Roles

- Sales assistant
- Warehouse operative
- Greenhouse manager
- Research Scientist
- Health and safety officer
- Manufacturing manager

## Skills Gained

- People Management
- Project management
- Time management
- Communication
- Product development
- Marketing
- System implementation
- Plant [Management](#)



# Sheffield Hallam University

## Roles

- PhD Student
- Funded by EPSRC and Aquaculture

## Skills Gained

- Research planning
- Time Management
- Funding application
- Analytical skills
- Publishing work
- Presentation [skills](#)





BRINGING YOUR  
**INNOVATIONS**

INTO THE NEXT GENERATION  
OF PLANT NUTRITION



INNOVATION



GOALS



SCIENCE



FLEXIBILITY

# What changed?

- Wages!
- Level of responsibility
- Stress Level
- Meetings
- How people treated me
- Negations skills
- Thickness of my Skin!



# Knowledge Gained

- The importance of Listening
- Respect is earned
- Always remain professional
- Everyone is a potential customer
- Be Flexible
- Be Prepared
- Stand up for what you believe
- You need Thick Skin!
- Importance of Networking



# The Importance of Networking

- Joined SCI in 2010 - <http://www.soci.org/>
- Humic substance society - <http://www.humicsubstances.org/>
- Forward Ladies - <http://www.forwardladies.com>
- Linkin
- Twitter
- Facebook
- Intelligent Formulation - <http://iformulate.biz>



# The future

- Complete my PhD
- In the process of starting another company
- Post-Doc Research
- SCI



# Message to take home

- Work hard
- Start from the bottom
- Listen
- Learn all skills
- Don't think any job is below you
- Flexibility



**Thank you for Listening**

