

# Overview of last 10 years: Successes and failures

**Andy Bell**  
**Lead Discovery Chemistry**



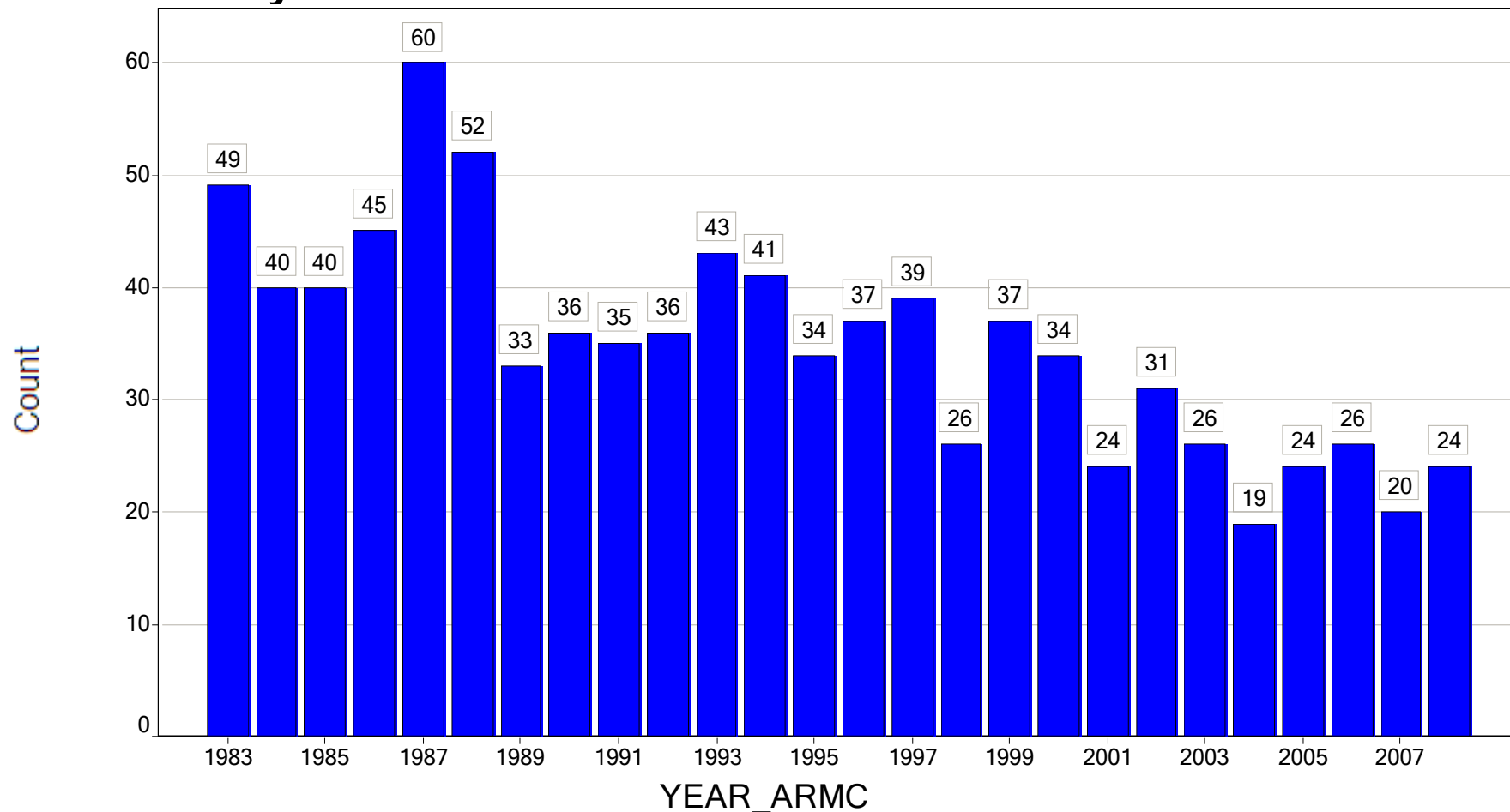
## Outline of the talk

- **Drug discovery success and failure**
- **Overview of Lead Generation**
- **HTS successes**
- **Role of combichem**
- **Successful Lead Generation strategies**
  - Ligand Efficiency (LE)
  - Fragment screening
  - Lipophilic ligand Efficiency (LipE/LLE)
  - Enzyme kinetics
- **Conclusions**



# Sandwich Laboratories, Worldwide Medicinal Chemistry

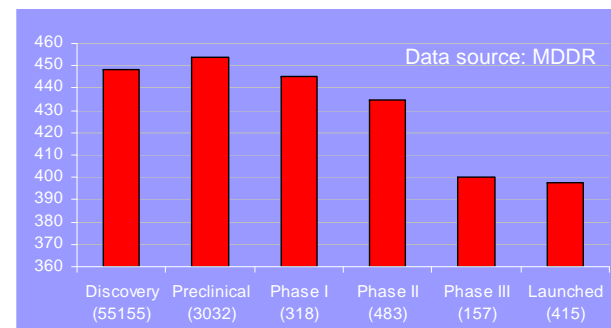
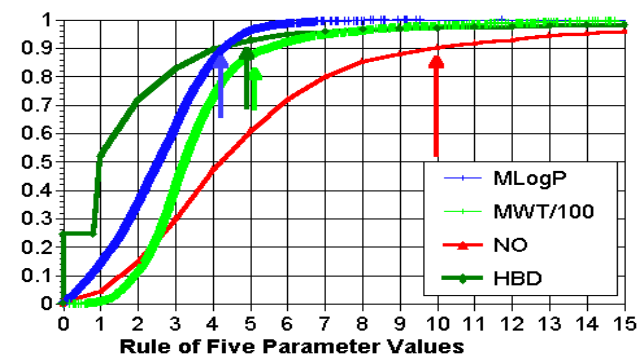
## New Drugs Launches recorded In Annual Reports in Medicinal Chemistry



- Drug Launches show steady decline over the last 2 decades
- Fewer new approvals for each biological mechanism

# Molecular Properties related to Compound Attrition

- Rule-of-Five: compounds outside the rule of five are less likely to be absorbed.
  - C. Lipinski *et al.*, *Adv. Drug Del. Revs.* 1997, 23, 3.
- Strong trend for increasing molecular weight and clogP for 592 launched drugs between '83 and '07.
  - P.D. Leeson, B. Springthorpe, *Nature Rev. Drug Disc.* 2007, 6, 881.
- Average molecular weight of drug candidates decreases from entering development to launch.
  - Wenlock *et al.*, *J. Med. Chem.* 2003, 46, 1250.
- Molecular weight increases from leads to drug candidates by ~ 60 Dalton.
  - T. I. Oprea *et al.*; *J. Chem. Inf. Comp. Sci.* 2001, 41, 1308.
- Linear relationship between potency and MW in fragment to lead. Properties of the core fragment influence pharmacokinetics.
  - P.J. Hajduk, *J. Med. Chem.* 2006, 49, 6972; *Nat. Rev. Drug Disc.* 2007, 6, 211. Vieth, *Drug Discovery Today* 2007, 12, 71.



We need to improve lead discovery



## A few definitions

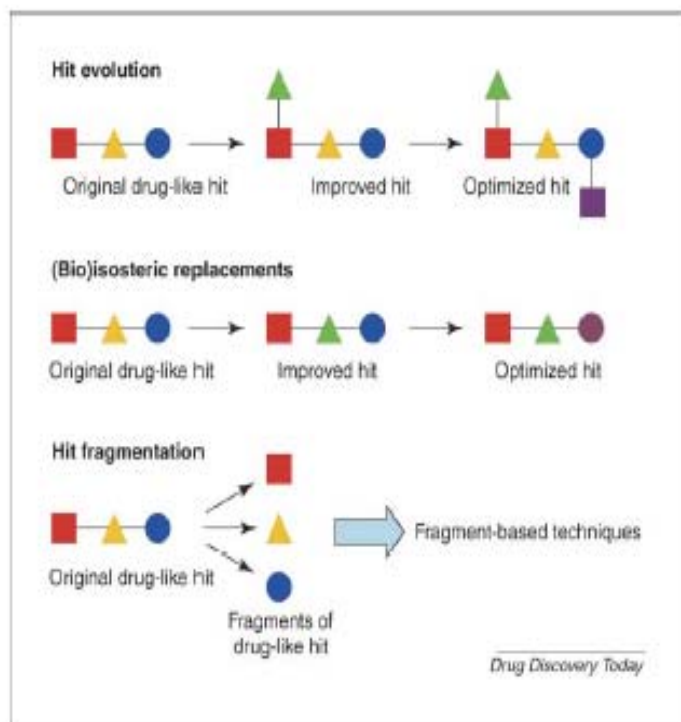


FIGURE 1

Schematic representation of hit-to-lead approaches for drug-like hits. The most common approach for evolving drug-like hits is hit evolution, a systematic SAR-driven analoging process. The strategy of (bio)isosteric displacement is mostly used for improving the pharmacokinetic or pharmacodynamic profile of the lead molecule. Hit fragmentation can be applied when the initial hit is a large molecule that cannot be significantly processed by hit evolution or (bio)isosteric displacement.

**Review: Keseru & Makara**

Drug Discovery Today Volume 11, Numbers 15/16 August 2006

**HTS; Snowden & Green;** Current Opinion in Drug Discovery & Development 2008 11(4):553-558

**Non-HTS Approaches: Bleicher et al** Nature Reviews in Drug Discovery 2003, 2, 369

**Compound collection: Jacoby et al;** Current Topics in Medicinal Chemistry 2005, 5, 397-411

**Lead Criteria: Steele et al;** Current Topics in Medicinal Chemistry 2005, 5, 421-439.

**Fragment based Drug Discovery: de Esch et al;** Drug Discovery Today Volume 14, Numbers 13/14 July 2009

# ACS Chemical Biology:Expert Response (J Inglese)

- Are there currently any drugs on the market or in the late clinical phase developed using HT platforms?

HT platforms have aided in the progression of countless compounds to the chemist's bench for optimization, and then on to early clinical trials, with an expected smaller number progressing to the late clinical phase. However, a number of notable drugs and late stage candidates have emerged from this. The requirement to develop new and effective drugs in shorter time periods will only be possible with the aid of advanced automated technologies. HTS and variations thereof are permeating all steps of drug discovery and development, and the more likely question in the next decade will be, "What newly approved drugs were *not* created with the aid of HT technologies?"

<http://community.acs.org/ChemBiol/AsktheExpert/ExpertResponse/tabid/72/Default.aspx?webEditionid=27&qid=5215>



## Drugs with Origin in Screening and HTS.

<u>Drug</u>	<u>Indication</u>	<u>Launch Year</u>	<u>2008 Sales</u>	<u>Origin</u>
<b>Montelukast (Singulair)</b>	<b>Anti-asthma</b>	<b>1997</b>	<b>\$7240MM</b>	<b>Merck.</b>
<b>Tipravir (Aptivus)</b>	<b>HIV (protease)</b>	<b>2005</b>	<b>\$62MM (2007)</b>	<b>Boehringer Ingelheim</b>
<b>Sorafenib (Nexavar)</b>	<b>Renal cell Carcinoma</b>	<b>2006</b>	<b>\$878MM</b>	<b>Bayer</b>
<b>Sitagliptin (Januvia)</b>	<b>Anti-hyperglycemic</b>	<b>2006</b>	<b>\$2507MM</b>	<b>Merck</b>
<b>Raltegravir (Isentress)</b>	<b>HIV (integrase)</b>	<b>2007</b>	<b>\$563MM</b>	<b>Merck</b>
<b>Maraviroc (Selzentry)</b>	<b>HIV (CCR5 Ant.)</b>	<b>2007</b>	<b>£46MM</b>	<b>Pfizer</b>
<b>Rivaroxaban (Xarelto)</b>	<b>Thromboembolism</b>	<b>2008</b>	<b>n/a</b>	<b>Bayer</b>
<b>Eltromopag (Promacta)</b>	<b>TPO Mimetic</b>	<b>2008</b>	<b>n/a</b>	<b>GSK-Ligand</b>

Reference: J. Inglese, Expert Response, *ACS Chemical Biology*, 2008



Any others that you're aware of?


# Sorafenib: An Example HTS Drug

- The introduction and refinement of rapid, high-throughput screening technologies over the past decade has greatly facilitated this targeted discovery and development process. Here, we describe the discovery and continuing development of sorafenib (previously known as BAY 43-9006), the first oral multikinase inhibitor that targets Raf and affects tumour signalling and the tumour vasculature. **The discovery cycle of sorafenib (Nexavar; Bayer Pharmaceuticals) — from initial screening for a lead compound to FDA approval for the treatment of advanced renal cell carcinoma in December 2005 — was completed in just 11 years, with approval being received 5 years after the initiation of the first Phase I trial.**
- *Scott Wilhelm, Christopher Carter, Mark Lynch, Timothy Lowinger, Jacques Dumas, Roger A. Smith, Brian Schwartz, Ronit Simantov & Susan Kelley*
  - *Nature Reviews Drug Discovery* 5, 835-844 (October 2006)





# HTS at Pfizer 10 years ago

- **A 500,000 screening file**
    - Of mixed quality and purity
  - **Drug discovery fails more often than it succeeds**
  - **Fewer targets than before & some very difficult drug targets**
  - **Some targets in the past, the industry has succeeded but Pfizer hasn't**
  - **One possible cause**
    - Industry file said to be approx 3,000,000 in 1999
    - Pfizer file contained narrow range of structural types
  - **Proposal to expand the Pfizer file through a “File Enrichment” Initiative**
  - **Early days of parallel chemistry and automation in chemistry and purification**
    - Typical HTS gave 10% of lead matter being parallel chemistry friendly
-  Synthesis capacity > purification capacity

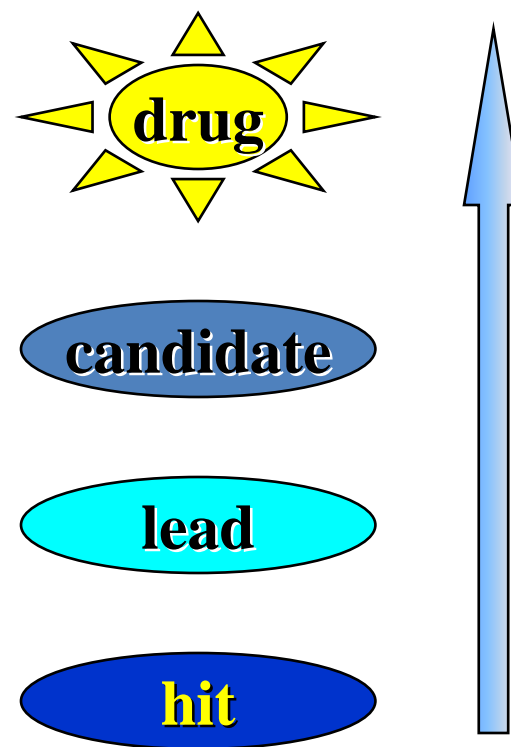
# File Enrichment Strategy: consider attrition from outset

- We know what chemotypes are more likely to fail in development
- We know clinical candidates are similar to leads
- Build this knowledge into library design

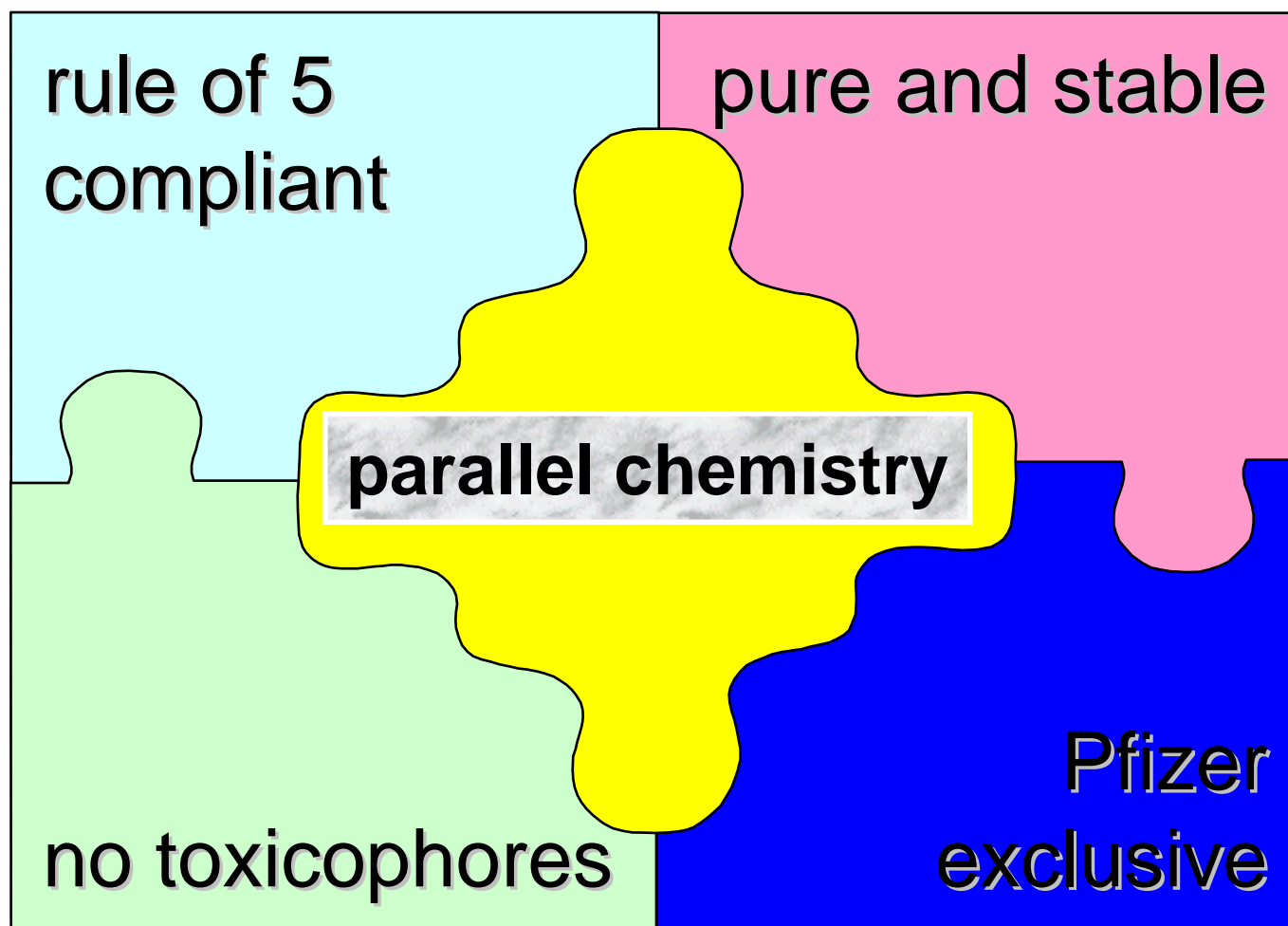
– *Only make and screen drug-like or preferably lead-like compounds*



Develop methodology for synthesising compounds in sparse matrices

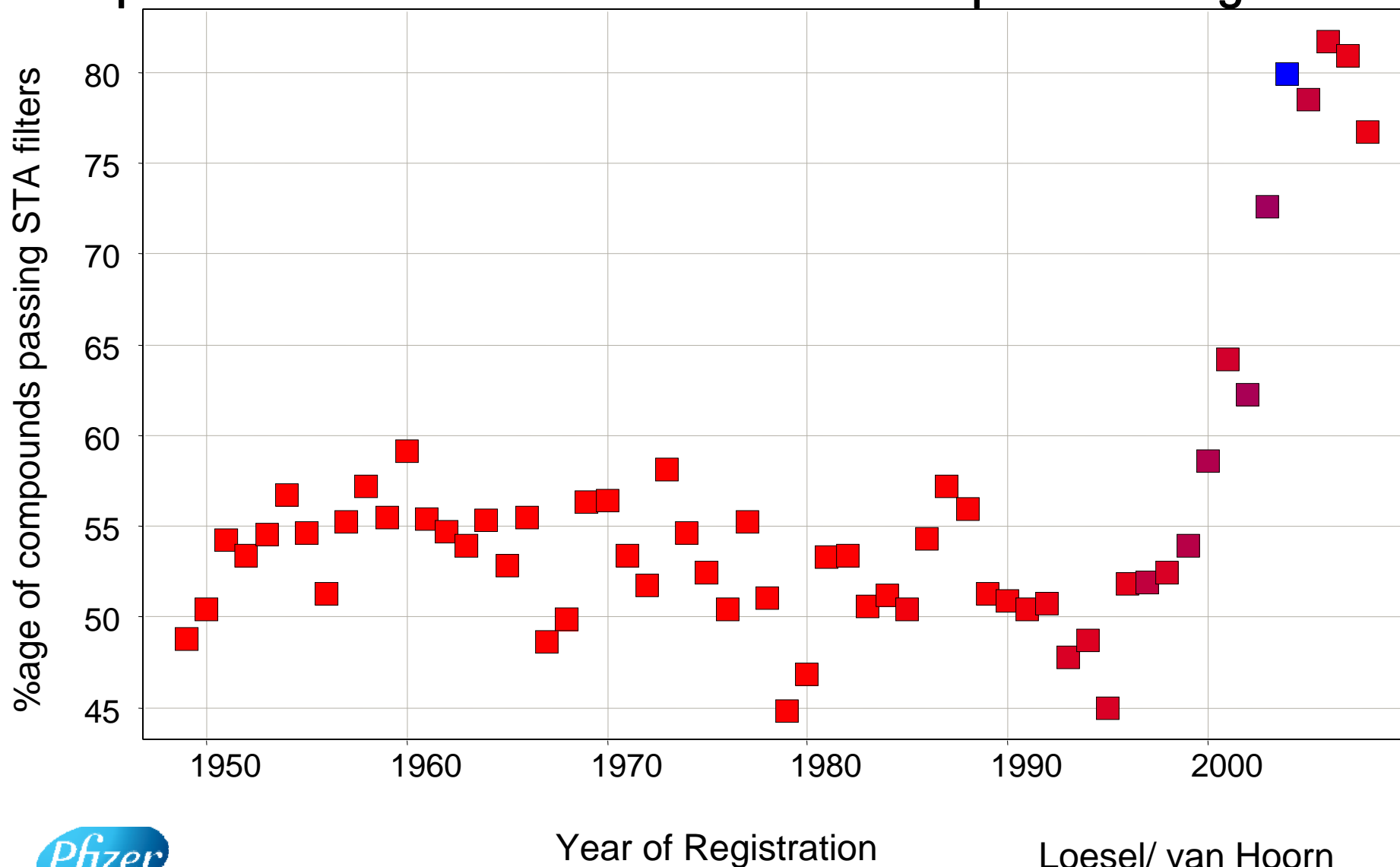


## ***Beautiful compound concept - 2000***



Lipinski, C.A. Chris Lipinski Discusses Life and Chemistry after the Rule of Five. *Drug Discovery Today* **2003**, 8, 12-16.

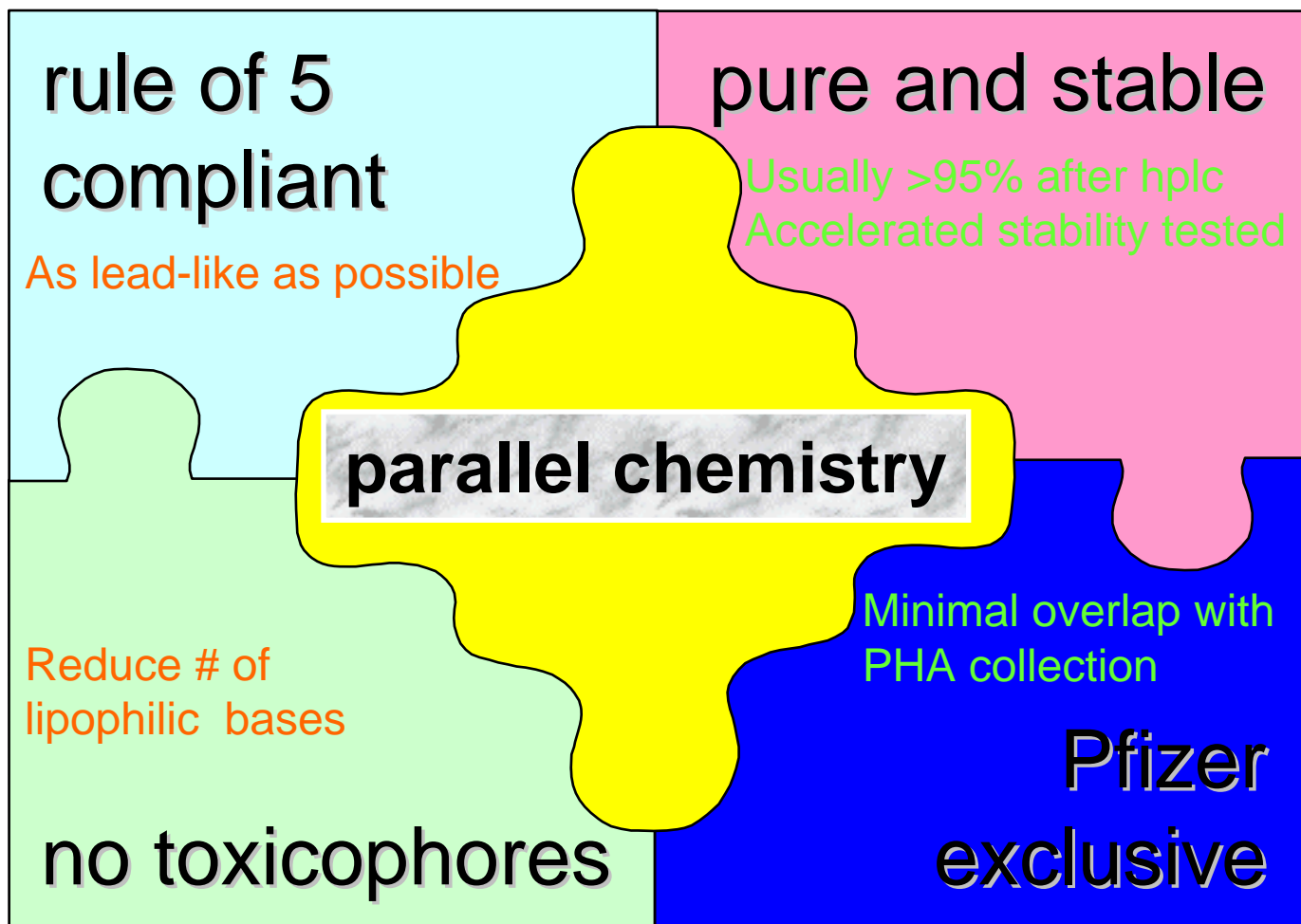
# Impact of Structural Alert Initiative on Compound Design



Year of Registration

Loesel/ van Hoorn

# Beautiful compound concept - by 2005



# TPSA & cLogP correlate with IVT outcome

- **Combining low PSA and high cLogP exacerbates the risk**
  - (numbers in parentheses indicate number of outcomes in database)

## Odds Ratio\* Matrix

<u>Total-Drug</u>	TPSA>75	TPSA<75	<u>Free-Drug</u>	TPSA>75	TPSA<75
ClogP<3	0.39 (57)	1.08 (27)	ClogP<3	0.38 (44)	0.5 (27)
ClogP>3	0.41 (38)	2.4 (85)	ClogP>3	0.81 (29)	2.59 (61)



Annual Reports in Medicinal Chemistry, 2006; Volume 41 pp 353

\* Ratio of toxic to non-toxic outcomes

Blagg

# Low PSA and High cLogP leads to Promiscuity

(As defined by activity in >2 Bioprint assays)

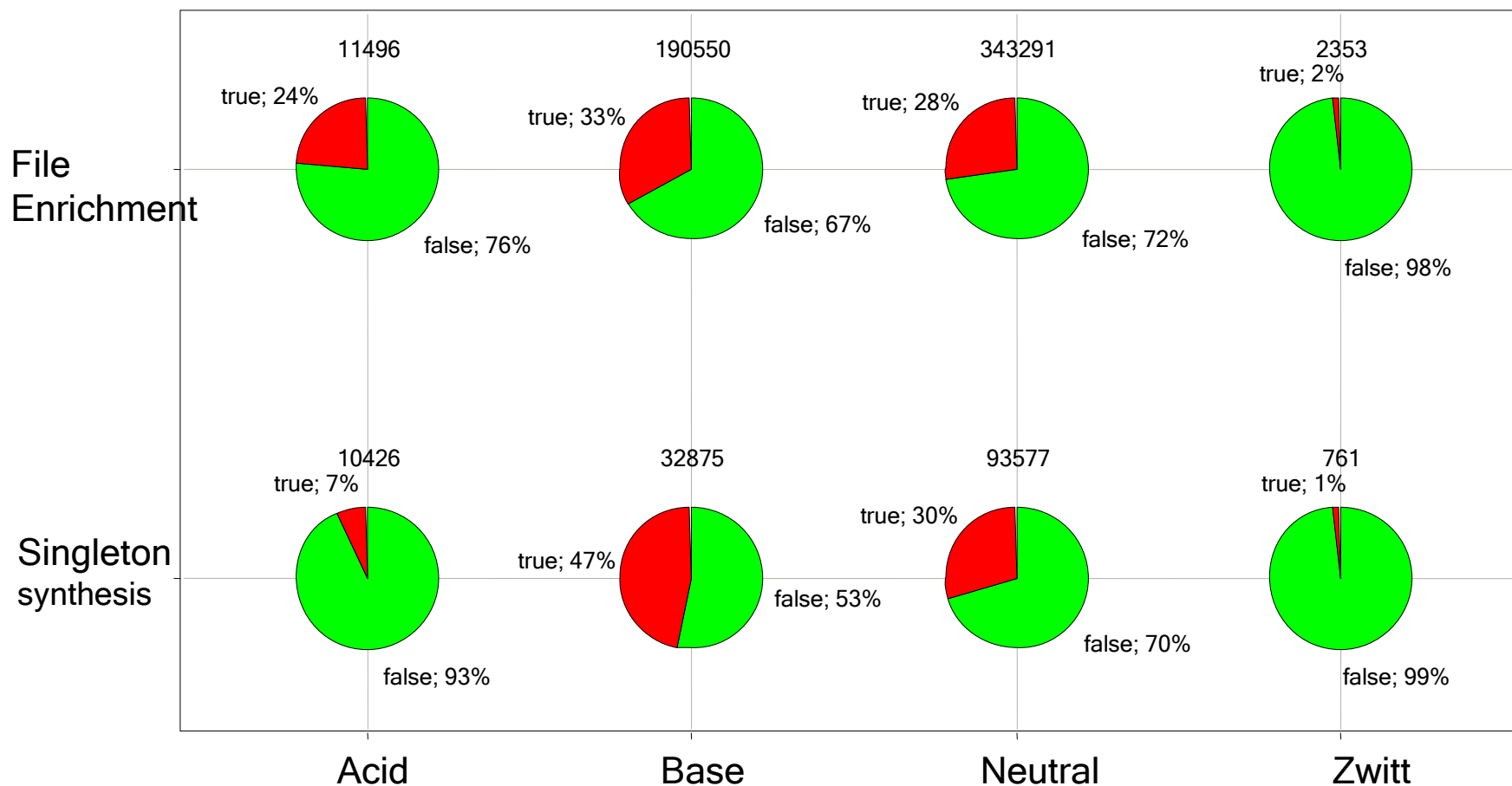
	TPSA>75	TPSA<75
ClogP<3	0.25 (25)	0.80 (18)
ClogP>3	0.44 (13)	6.25 (29)

\* Ratio of promiscuous to non-promiscuous compounds

- Promiscuity defined as >50% activity in >2 Bioprint assay out of a set of 48 (selected for data coverage only)
- Maybe be a surrogate for off-target potency and hence tox potential (?)



# Influence of Beyond Structural Alert Initiative on Compound Properties



Increased focus on compound properties has helped ensure that new additions to the screen file minimise attrition



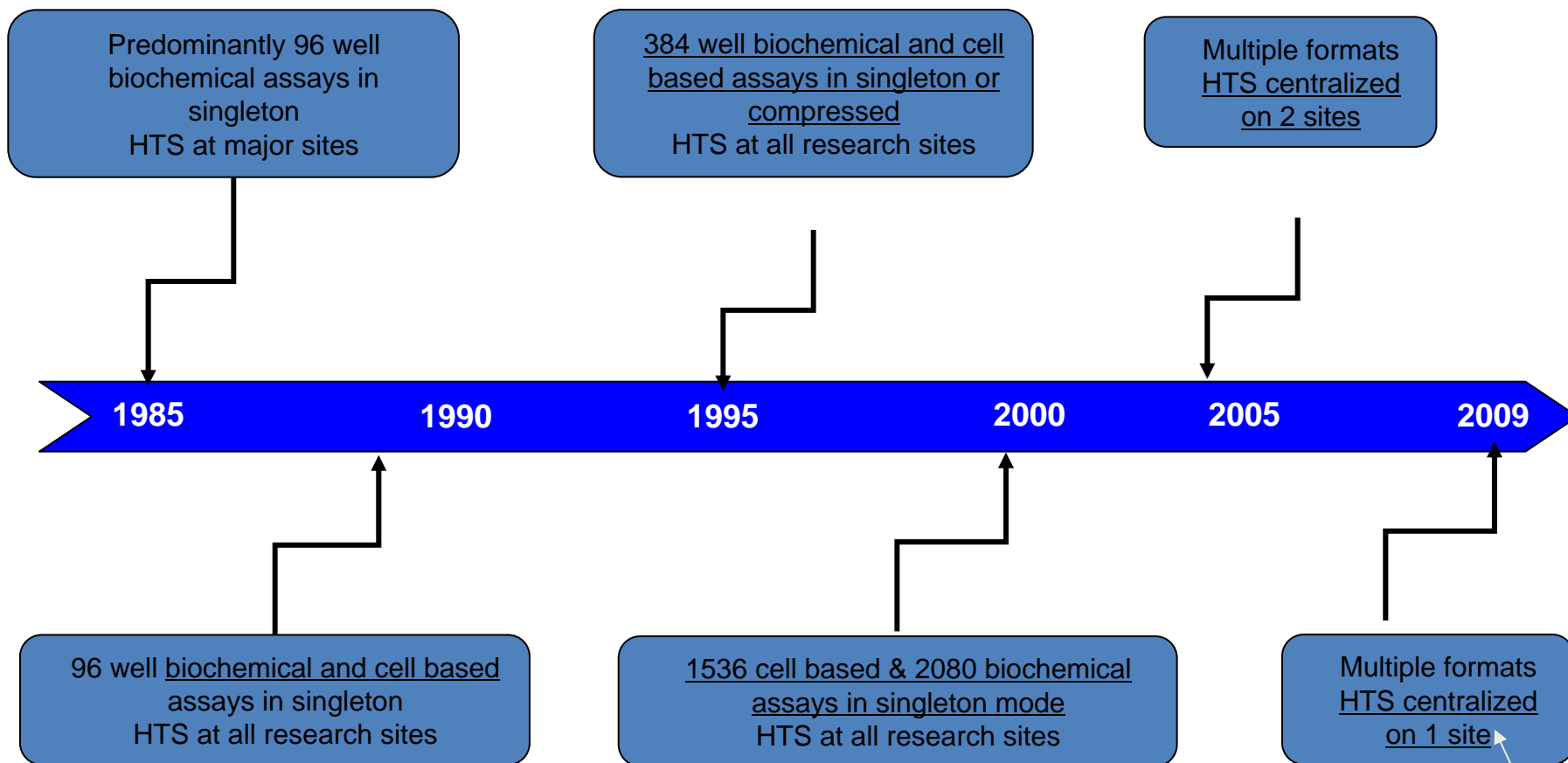
Color by BSA\_fail:

■ false ■ true

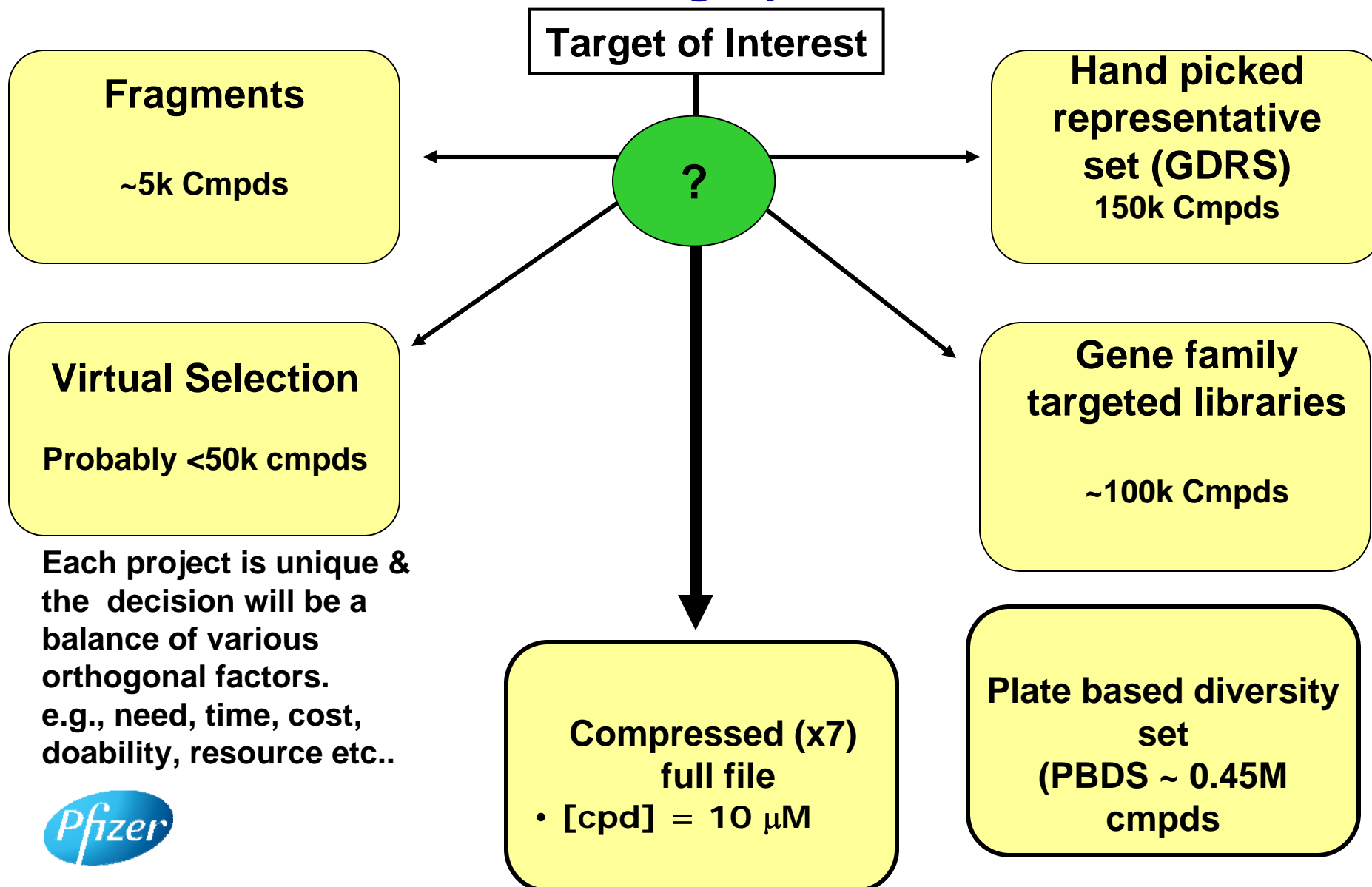
Labels show pie records count; sector value; sector percentage



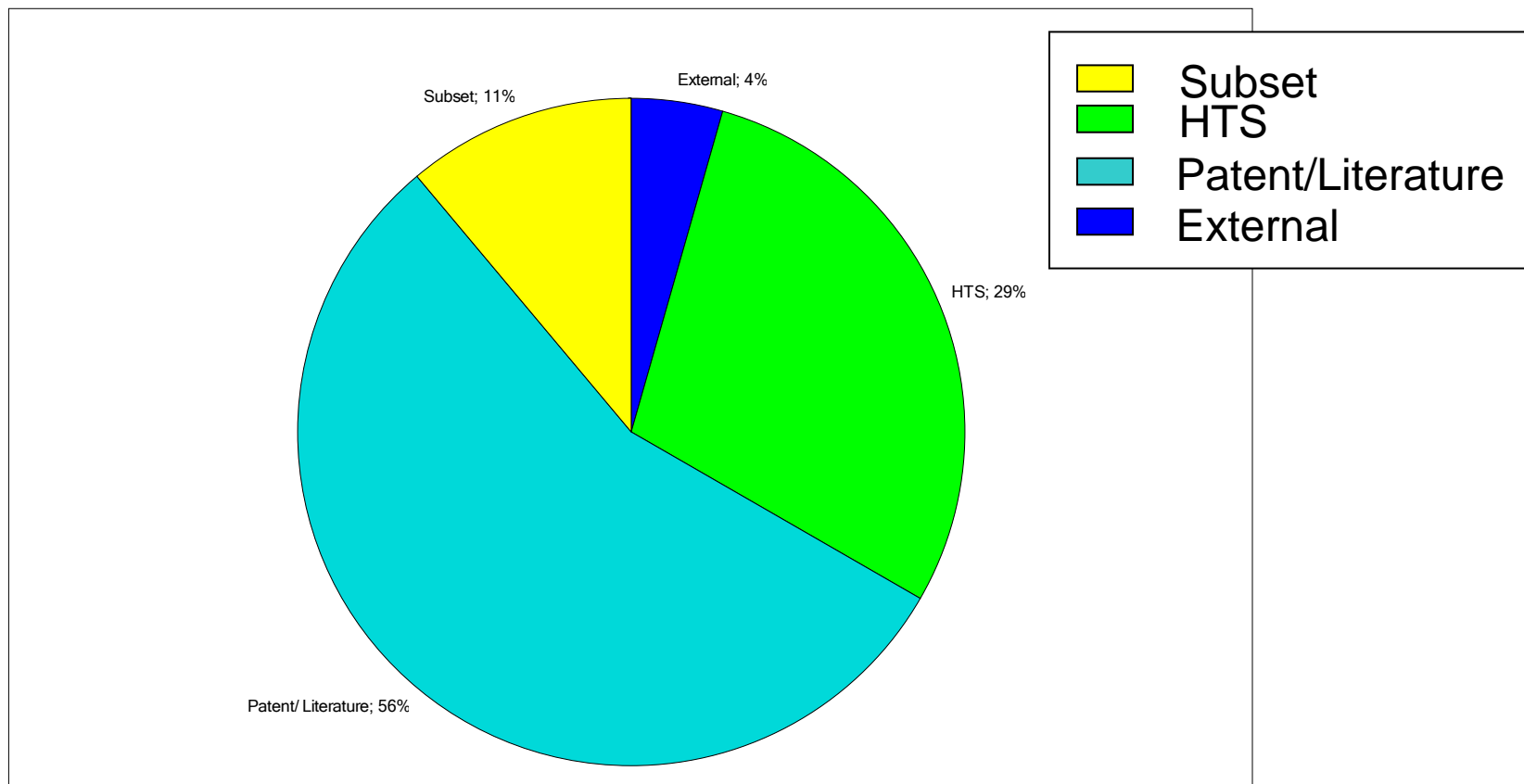
# HTS at Pfizer



## Screening Options



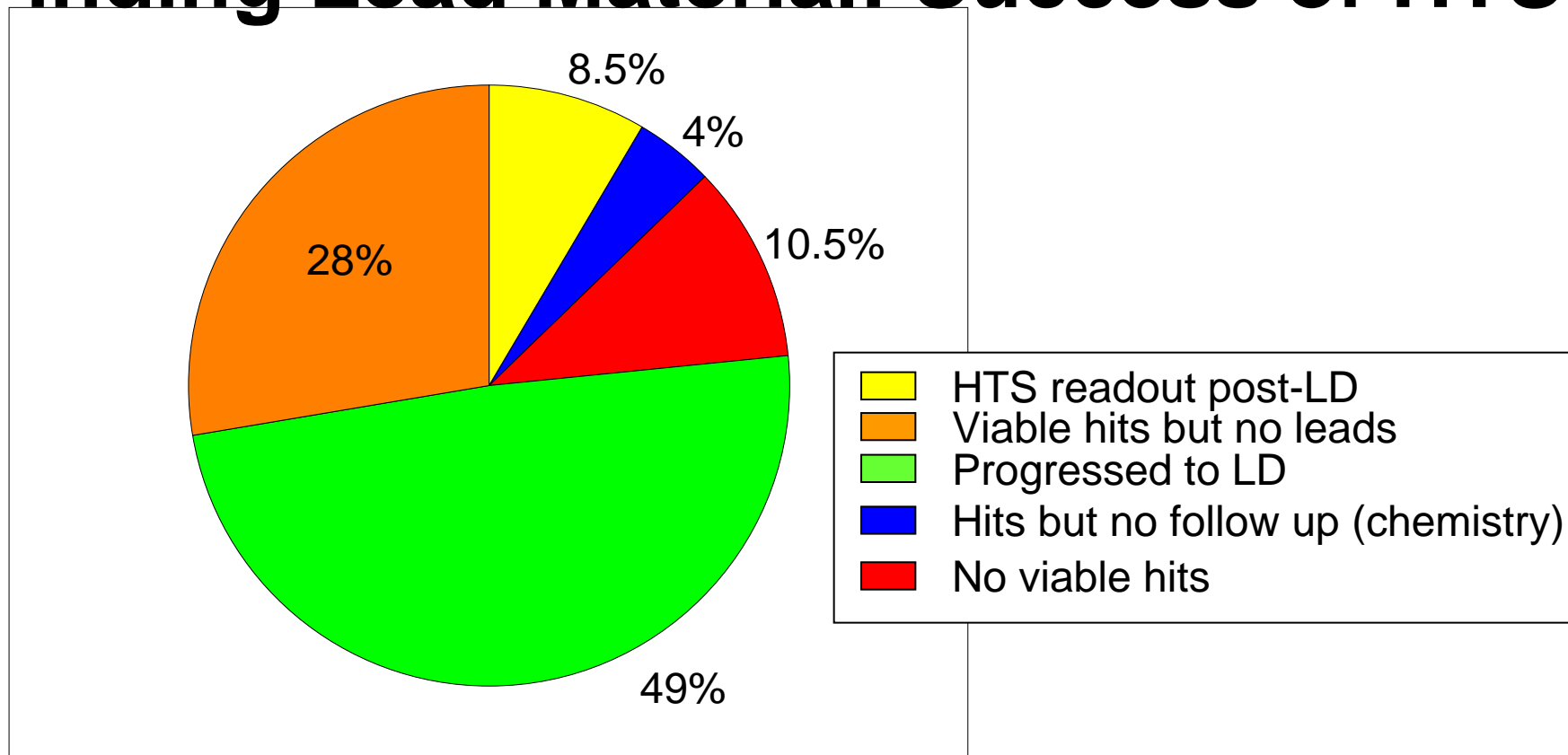
# Finding Lead Material: Source of chemical matter



HTS + subset screening identified 40% of the leads nominated between 2005 & 2007.



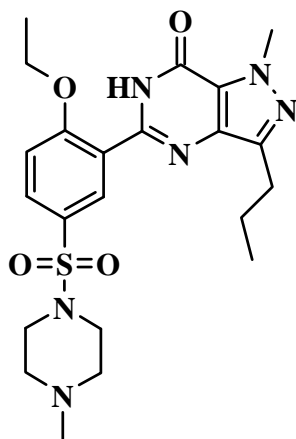
# Finding Lead Material: Success of HTS



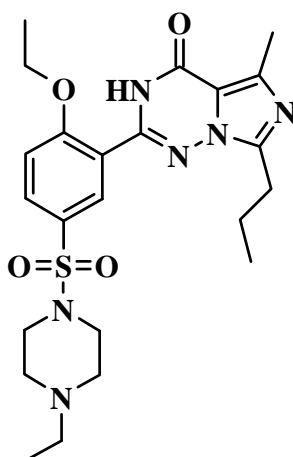
• In the 2005-2007 lead cohort, 90% of HTS identified viable hits & of these 55% were successful in generating leads



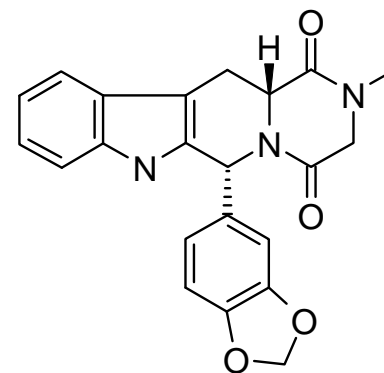
## Discovery of 2<sup>nd</sup> generation PDE5i



Sildenafil (Viagra)  
PDE5 IC<sub>50</sub> 3.5nM  
10-fold selective vs PDE6  
780-fold selective vs PDE11  
Human T<sub>1/2</sub> 3-5h



Vardenafil (Levitra)  
PDE5 IC<sub>50</sub> 0.1nM  
25-fold selective vs PDE6  
1000-fold selective vs PDE11  
Human T<sub>1/2</sub> 3-5h

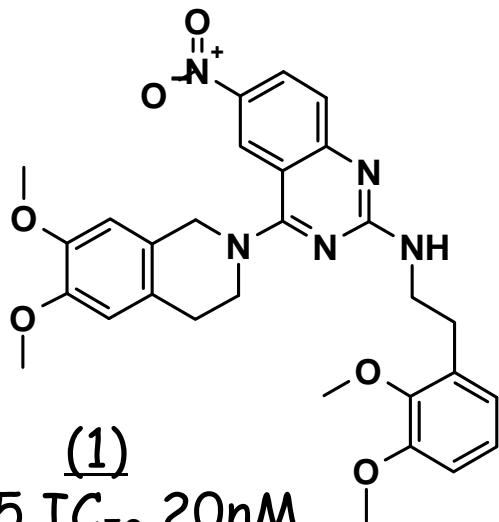


Tadalafil (Cialis)  
PDE5 IC<sub>50</sub> 5nM  
187-fold selective vs PDE6  
5-fold selective vs PDE11  
Human T<sub>1/2</sub> 17h

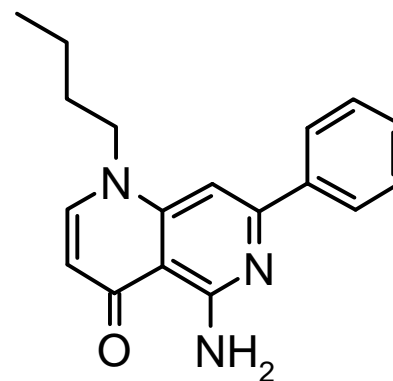
- **Need for selective, long duration PDE5i for chronic diseases**
- **Current drugs considered not to be ideal starting points for 2<sup>nd</sup> generation series**
  - Sildenafil template not amenable to intrinsically long half-life.
  - Non-ideal selectivity over all other PDE's.



## PDE5i HTS series



(1)  
PDE5 IC<sub>50</sub> 20nM  
cLogP 5.4  
MW† 547  
LE 0.27  
Nitro group



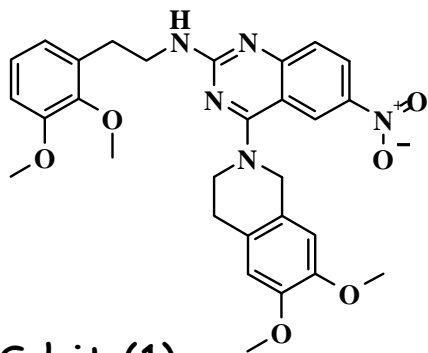
(2)  
PDE5 IC<sub>50</sub> 51nM  
cLogP 3.0  
MW† 294  
LE 0.45  
Synthetically  
challenging

**Ligand Efficiency (LE): A method for normalisation of MW & Potency**  
Useful property to rank lead series. How efficient is each (heavy) atom?

$$LE = -1.4 \log Ki / n \quad (n = \# \text{ of non H atoms})$$

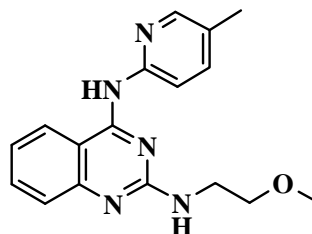


# PDE5i Series 1 hit to lead



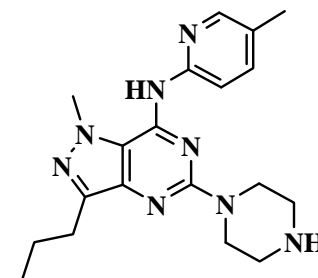
HTS hit (1)  
PDE5 IC<sub>50</sub> 20nM  
cLogP 5.4  
MWt 547  
Nitro group  
LE 0.27

Library 1:  
SAR & scope



(2)  
PDE5 255nM  
cLogP 3.5  
MWt 309  
LE 0.4

Library 2:  
Templates,  
Phys chem



(3)  
PDE5 71nM  
cLogP 3.1  
MWt 366  
LE 0.37

- ✓ Unlike sildenafil series, piperazine was part of PDE pharmacophore.
- ✓ Lead has evidence of selectivity.
- ✓ Dog PK on lead demonstrated potential for od dosing
- ✓ Subsequent candidate has 14h half-life in man

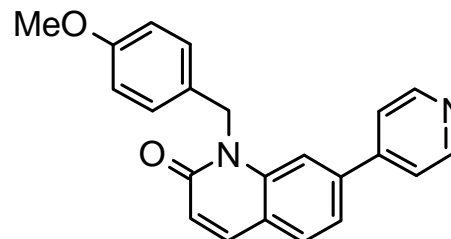
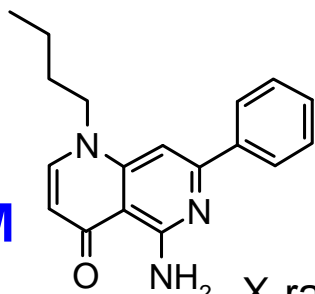


Palmer

# PDE5i Series 2 - parallel enablement

PDE5 IC<sub>50</sub> **51nM**

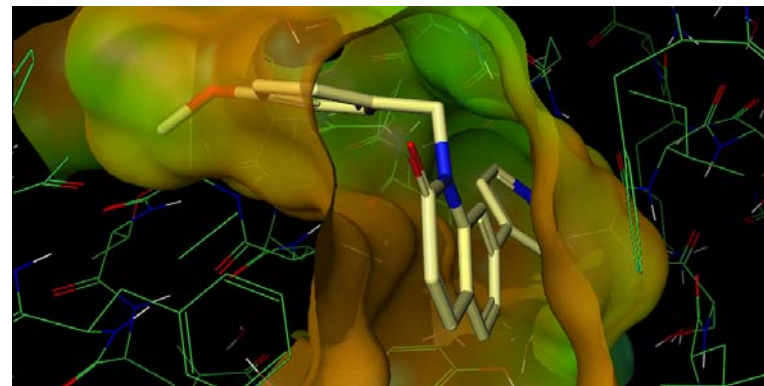
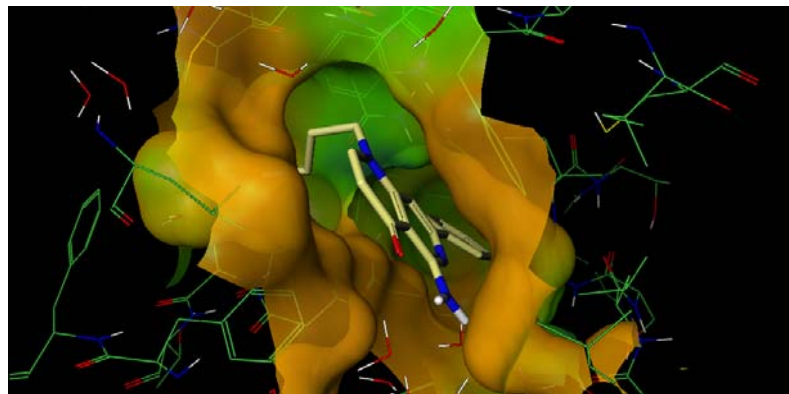
PDE6 IC<sub>50</sub> **150nM**



X-ray guided synthesis enablement

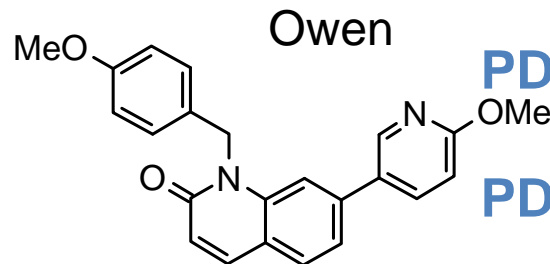
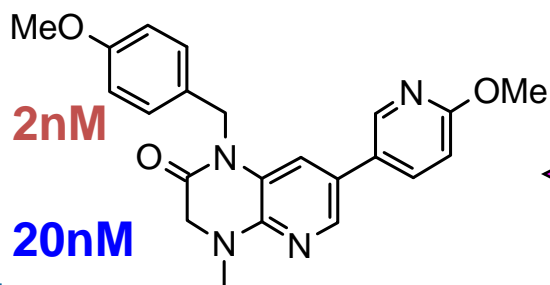
PDE5 IC<sub>50</sub> **25nM**

PDE6 IC<sub>50</sub> **150nM**



PDE5 IC<sub>50</sub> **2nM**

PDE6 IC<sub>50</sub> **20nM**



Owen

PDE5 IC<sub>50</sub> **74nM**

PDE6 IC<sub>50</sub> **370nM**

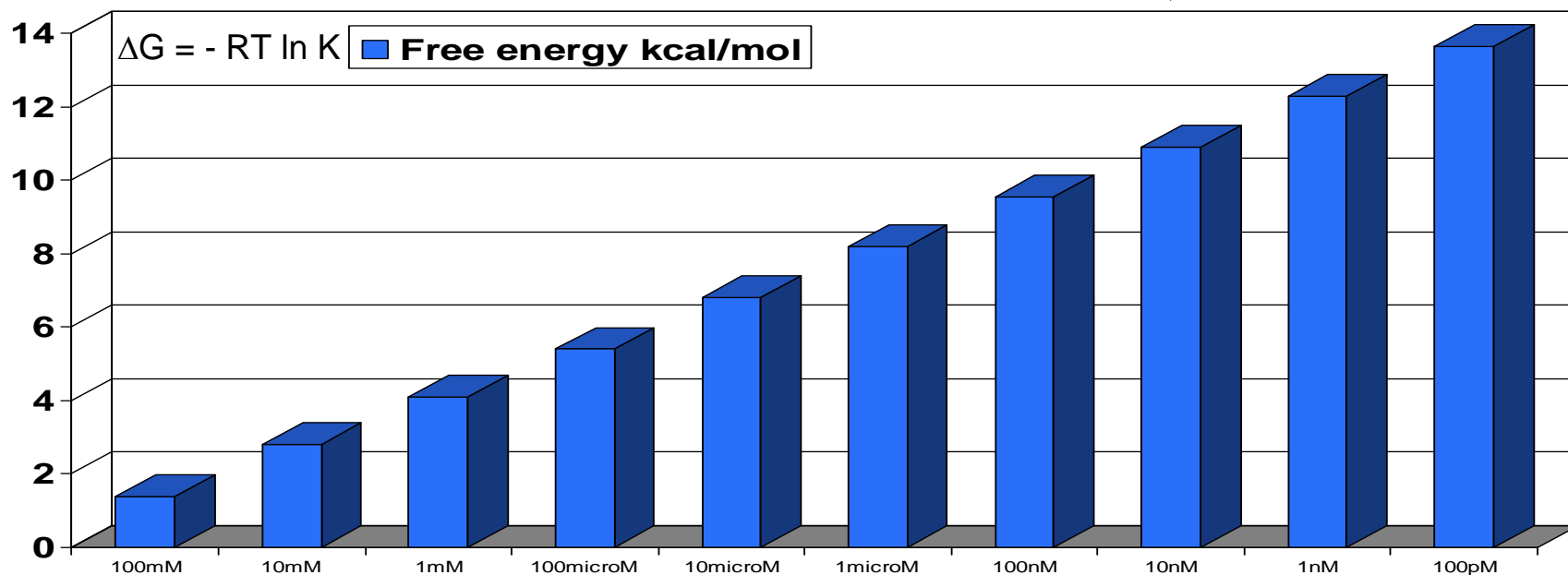
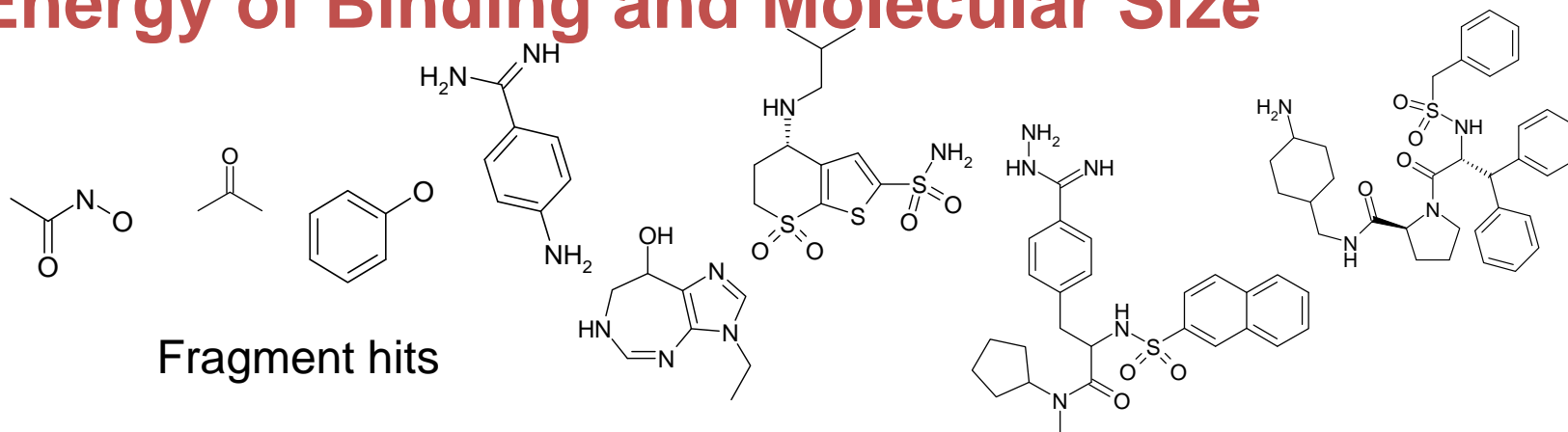


Alternative template to improve PK

Parallel chem used to eliminate PDE11 activity



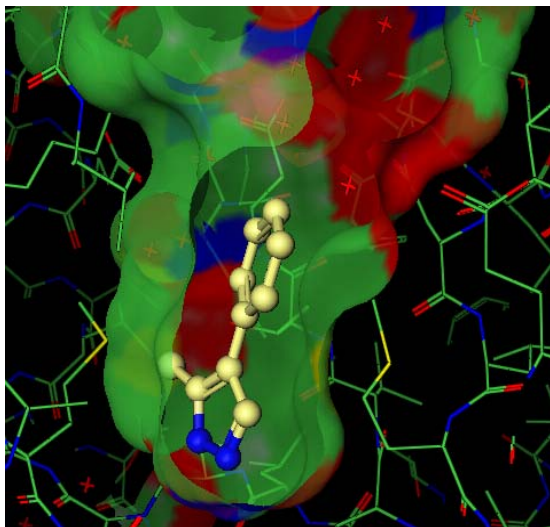
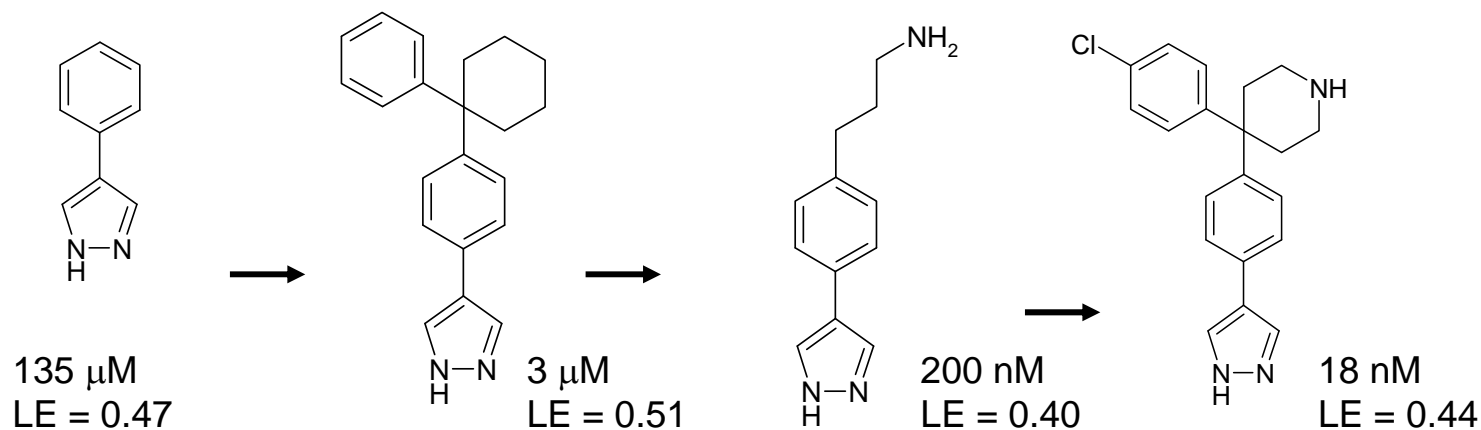
## Free Energy of Binding and Molecular Size



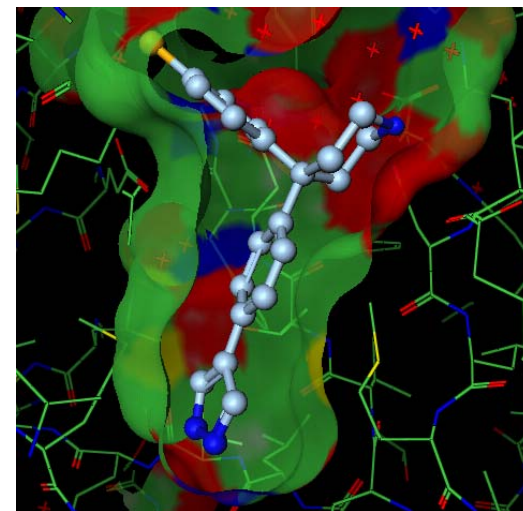
10 fold increase in potency = constant = -1.4 kcal/mol

A.A. Alex, M.M. Flocco, Curr. Top. Med. Chem. 2007, 7, 1544-1567

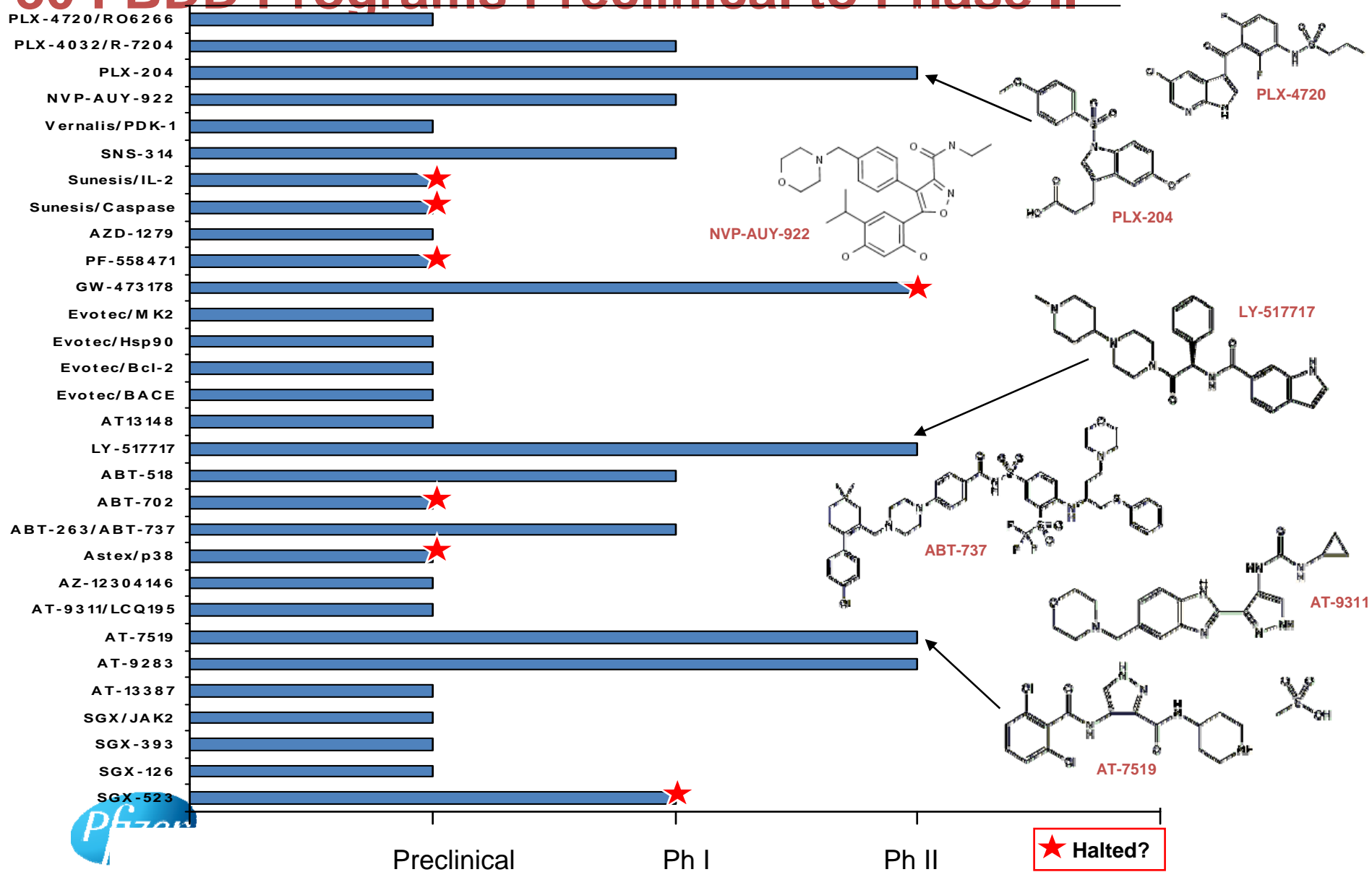
## Fragment Hit to Lead: Protein Kinase B (X-ray)



<b>MW increase</b>	<b>+ 193</b>
<b>Potency increase</b>	<b>+ 3.92 kcal/mol</b>
<b>LE</b>	<b>- 0.03</b>
<b>clogP increase</b>	<b>2.47</b>
<b>Lipophilic binding increase</b>	<b>3.36 kcal/mol</b>
<b>Fragments added</b>	



# 30 FBDD Programs Preclinical to Phase II



## Focus on LipE - a measure of lipophilic ligand efficiency

- In theory, a one unit increase in LogD should result in a 10-fold increase in binding due to the hydrophobic effect.

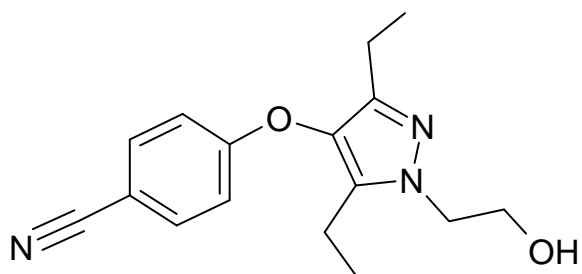
$$\Delta G_H =$$

- 0.03 kcal/mol/Å<sup>2</sup> buried hydrophobic surface
- ~ 1.36 kcal/mol gain per unit LogP
- 10 fold increase in potency

- However, increasing lipophilicity frequently detrimental to drug-like properties (PK, aqueous solubility, polypharmacology).
- LipE = -Log(activity) – LogD
- LipE Plot: graph of - Log(activity) vs. LogD(clogP)
  - a way to visualize the balance between lipophilicity and potency
- The compound with the highest LipE is the most efficient expression of potency for lipophilicity – the most bang for your buck



## Progesterone Antagonist Hit-to-Lead



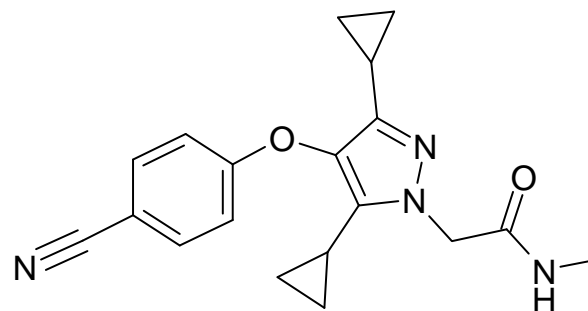
### Hit compound

PR IC<sub>50</sub> ~140 nM

logD 4.7

HLM Clint >50  $\mu$ L/min/mg

<30x selective over AR



### PF-2367982

PR IC<sub>50</sub> 50 nM, K<sub>b</sub> 26 nM

logD 2.6

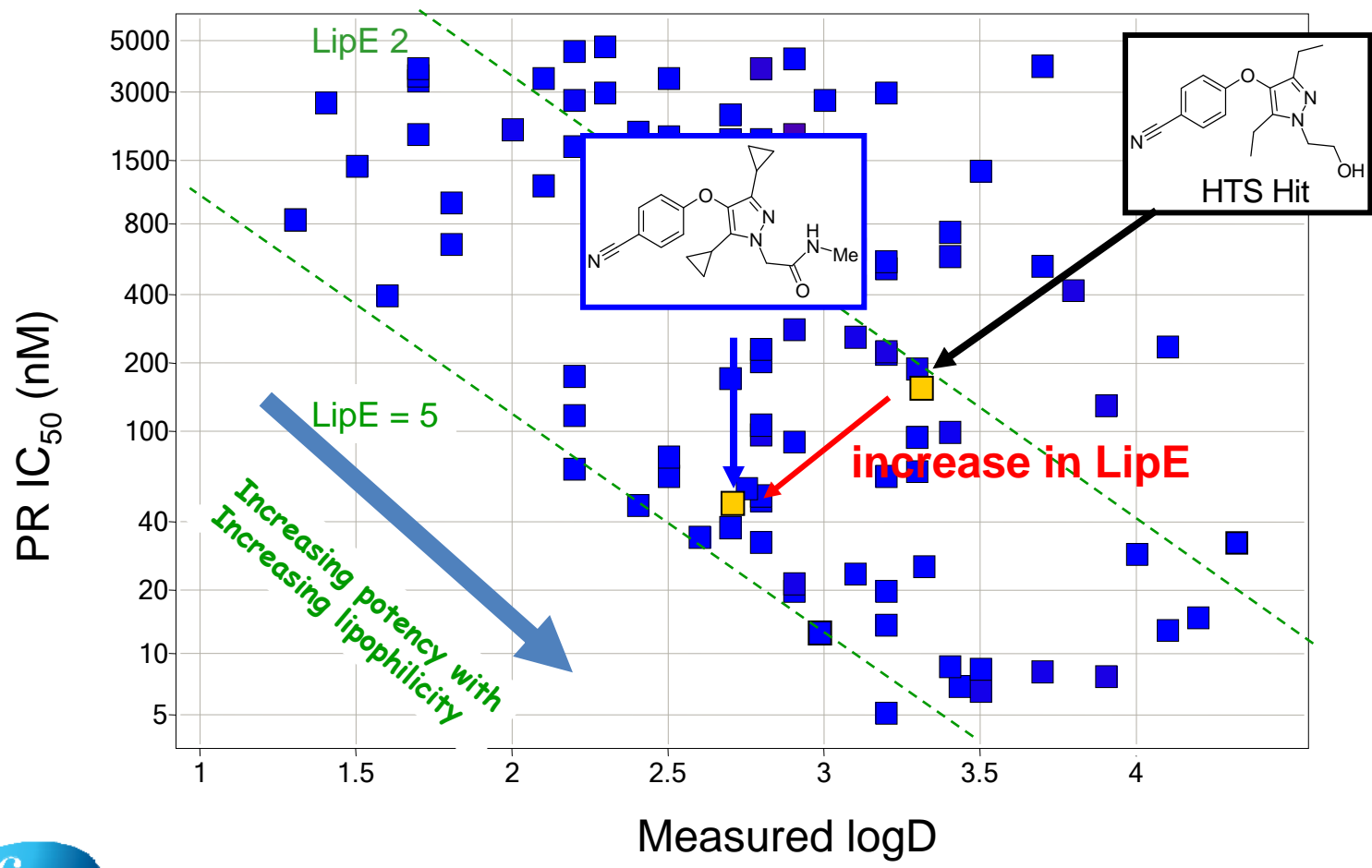
HLM Clint 9  $\mu$ L/min/mg

>100 fold selective over AR

- Hit to lead (PF-2367982): use of optimised lipophilicity and polar groups to control logD, lower clearance & avoid selectivity issues.
- Compound binding efficiencies monitored by lipophilic ligand efficiency score (LipE).

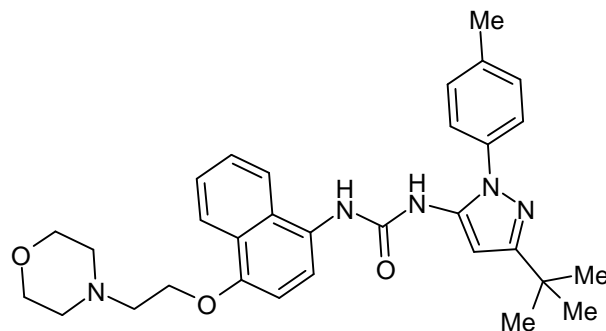


# Pyrazole series : LipE Plot



$$\text{LipE} = -\log(\text{IC}_{50}) - \log\text{D}$$

# Role for enzyme kinetics in lead generation

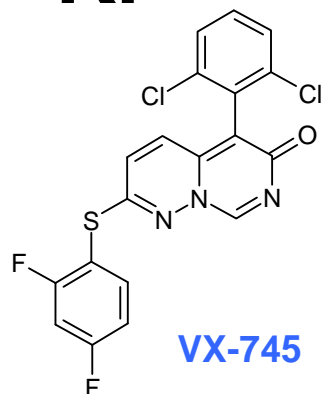


**BIRB-796 (oral)**

Boehringer Ingelheim

- **Oral p38 MAP kinase inhibitors are anti-inflammatory in humans and have progressed to advanced PhII-PhIII trials (RA, psoriasis, etc)**
  - e.g. BIRB-796 (doramapimod)
- **p38 expression and activation is increased in the lungs of COPD patients**
- **Oral p38i appear to be dose limited due to likely mechanism-based AEs**
- **Inhaled p38 inhibitors could maximise efficacy and TI for treatment of COPD**

# p38 Inhibitor leads – looking beyond the $K_i$



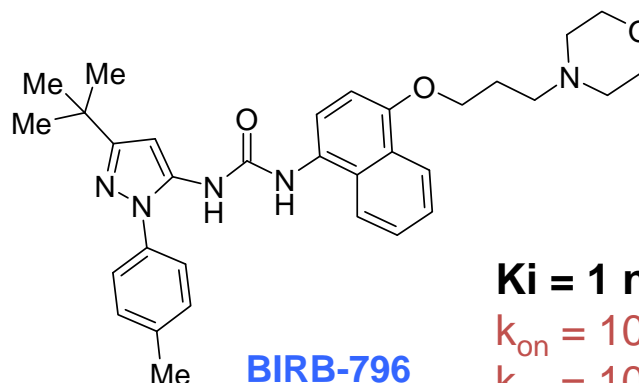
VX-745

$K_i = 1 \text{ nM}$

$k_{\text{on}} = 5 \times 10^7 \text{ M}^{-1}\text{s}^{-1}$

$k_{\text{off}} = 5 \times 10^{-2} \text{ s}^{-1}$

$t_{1/2} \sim 30 \text{ s}$



BIRB-796

$K_i = 1 \text{ nM}$

$k_{\text{on}} = 10^4 \text{ M}^{-1}\text{s}^{-1}$

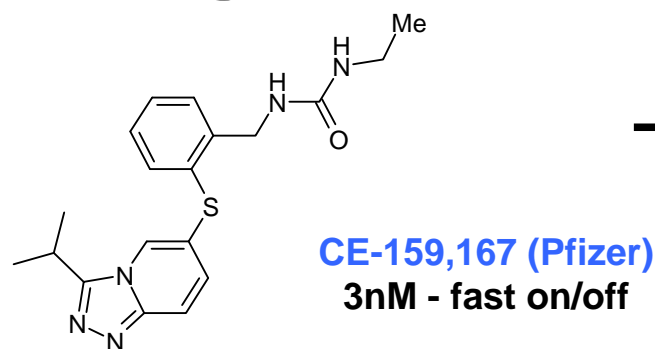
$k_{\text{off}} = 10^{-5} \text{ s}^{-1}$

$t_{1/2} \sim 23 \text{ hours (69,120 s)}$

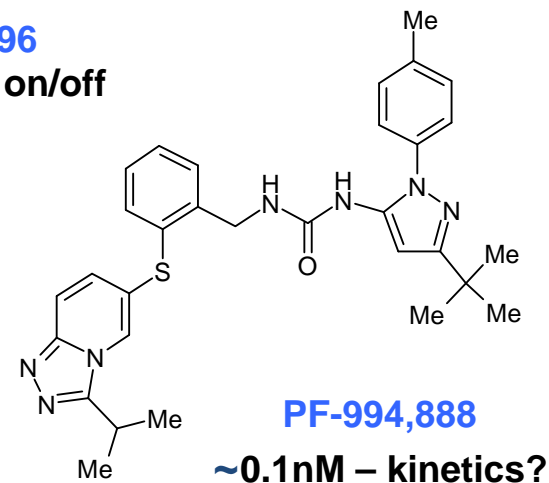
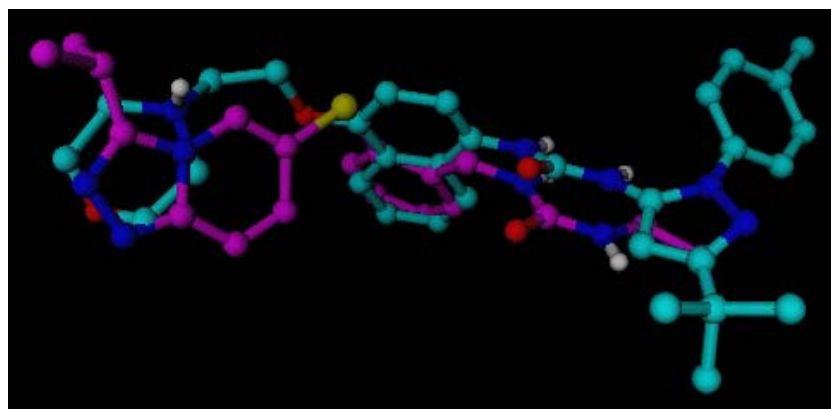
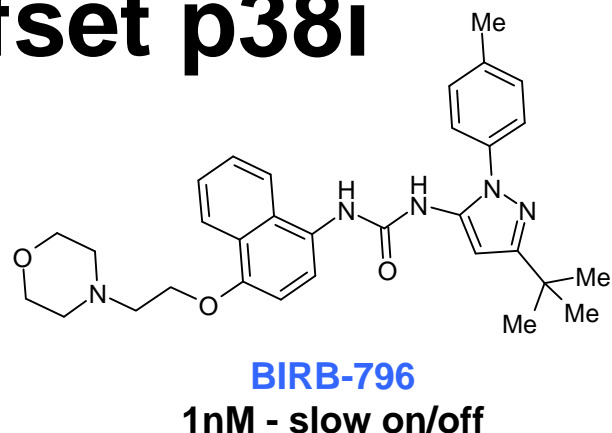
- **VX-745 binds at ATP site in DFG-IN mode**
  - fast association & fast dissociation
- **BIRB-796 binds into pocket created by DFG-OUT loop movement & then enters ATP site**
  - slow association & slow dissociation
- **Potential for inhaled anti-inflammatory kinase inhibitor with once-daily dosing driven by slow offset kinetics ?**



# Design of slow offset p38i



+

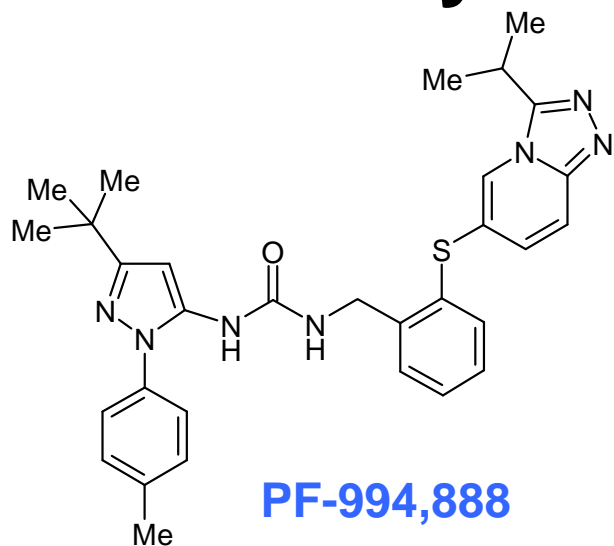


- **Slow offset by design?**

- use p38 crystal-structure overlays to combine BIRB aryl pyrazole motif (DFG-out & slow offset) with Pfizer p38i triazolopyridine group (ATP site potency & selectivity)

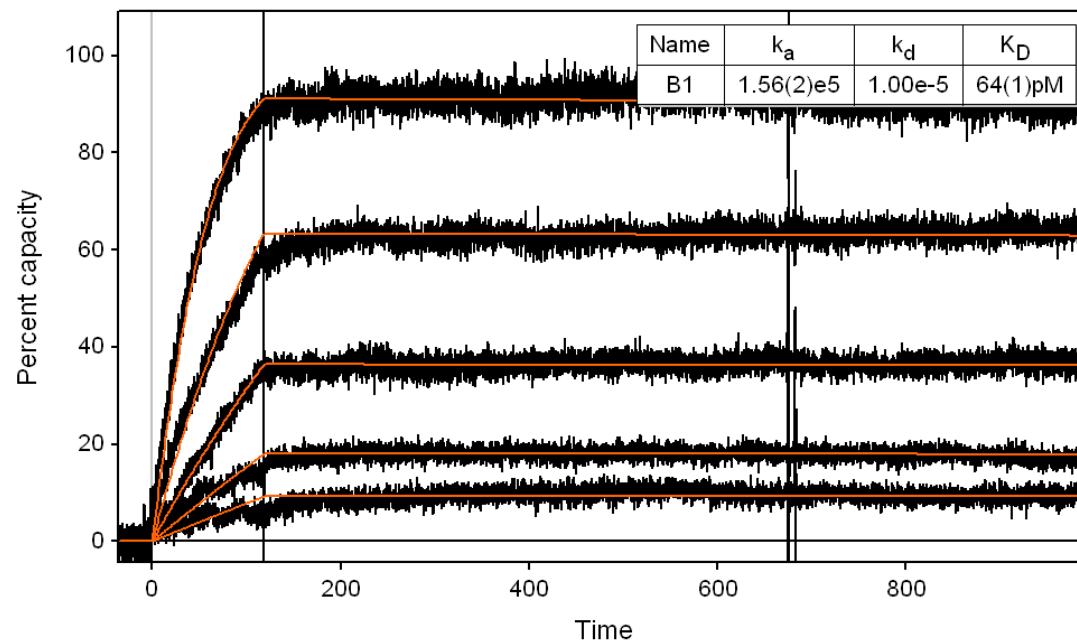


# SPR Analysis of PF-994,888



**PF-994,888**

$K_D$  (p38)  $\sim 0.1$  nM  
 $k_{on} \sim 10^5$  M<sup>-1</sup>s<sup>-1</sup>  
 $k_{off} \sim 10^{-5}$  s<sup>-1</sup>



- **Slow offset ( $t_{1/2} \sim 24$ hr) established by SPR and confirmed using classical enzyme kinetic studies**

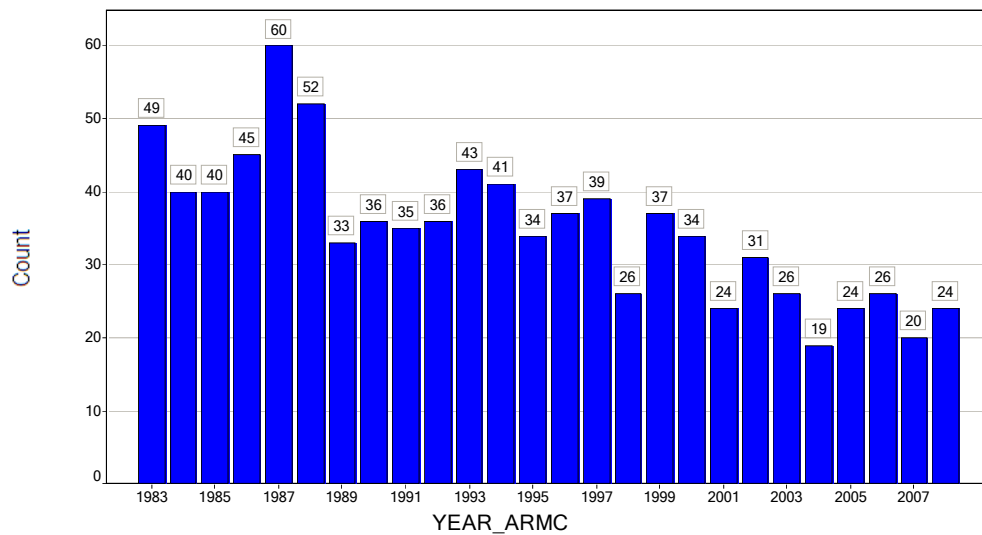
## Conclusions

- **Greater focus on lead generation technologies has increased chances of HTS success**
- **Considerations of LE and LipE have resulted in higher quality leads than earlier HTS**
- **Evolution of combinatorial chemistry as a tool**
- **Plenty of opportunity for further development (kinetics, PK.....)**



# Sandwich Laboratories, Worldwide Medicinal Chemistry

## Bar Chart



Add your comments here.

The height of a bar represents the number of records.

The labels show the height of each bar.

